

Specialty Trades Contractor

Location: **Spokane, Washington - Can be relocated**

Primary Category: Construction - Special Trades

Financial Information

Asking: \$475,000

Gross: \$950,000+

Cash Flow: Not Disclosed

Furniture, Fixtures & Equipment: \$200,000+

Inventory: \$20,000 (not included in price)

Financing: Small amount of seller financing available

Summary Description

The business is located in the Spokane and can be relocated to any city in Washington, Oregon or Idaho. Unlike many contractors this company is not seasonal...they stay busy year-around. This business is autonomous; they do not sub contract work out to other subcontractors. They bid and complete each job independently. The business has not been affected by the recession with sales near \$1mm for the past few years. They operate on a 40% gross profit margin with an excellent bottom line. Currently they have over 1MM in work with contracts signed and awaiting to start. This is a very nice business and if you have some construction experience you can learn this specialty trades business in a few months. Key personnel are in place to assure a smooth transfer of owner ship. They have a diversified product line with exclusivity on some products which gets them many jobs. The business can be relocated from the city it is located presently. Under the right circumstances the seller will consider carrying back a small portion of the purchase price.

General Information

Facilities: The business is located in a leased facility with office area and shop and storage area. The shop has about 2700 square feet and is adequate while the office is about 300 square feet.

Competition: There is very little competition in the Northwest. This owner has always had more than enough business. They are very competitive and have respect from within the industry.

Growth and Expansion: With more aggressive bidding and marketing the business sales could double within two years. The company is licensed Washington, Oregon, Alaska, Idaho, Montana, Wyoming, Hawaii and Guam. The customer base continues to grow.

Support/Training: The seller will stay for the needed time for a smooth transition. The time estimated is about three months to six months depending on the buyer's needs.

Reason Selling: Other business interests

Year Established: 1993

Employees: 8

Contact Information

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