

## **Appraiser's Qualifications**

Donald L. Cunningham CMEA CSBA

Donald L. Cunningham CMEA has been awarded the CMEA designation (Certified Machinery/ Equipment Appraiser) by the NEBB Institute. CMEA's are located throughout the United States and several foreign countries, and are used by banks, other lending institutions, CPAs, attorneys, business buyers/sellers and others to provide needed financial information for a variety of reasons.

Only qualified professionals who meet the Institute's stringent qualifications earn the prestigious professional designation of a **Certified Machinery and Equipment Appraiser (CMEA)**.

### **Candidates Must:**

1. Attend the Institute's intensive training class.
2. Successfully pass a comprehensive written examination.
3. Prepare a sample Appraisal Report that conforms to guidelines set forth by the Uniform Standards of Professional Appraisal Practice (USPAP). The Report will be graded by two Certified Appraisers and pass the scrutiny of the Institute's Peer Review Committee.
4. Attend a CMEA refresher course once a year.
5. Comply with continuing education requirements mandated by the Institute.
6. Comply with the ethics rule of the Uniform Standards of Professional Appraisal Practice

## **Member: International Society of Business Analysts (ISBA)**

### **Certified Senior Business Analyst, CSBA**

#### **Certified Senior Business Analyst (CSBA)**

To earn the professional designation of CSBA, a candidate is required to successfully pass a comprehensive written examination attend an ISBA National Conference and complete a minimum of four (4) online Small Business Analysis training.

#### **CSBA Continuing Education Requirement**

Once the candidate has successfully earned the SBA or CSBA professional designation, they will be required to enroll in a minimum of one (1) online Small Business Analysis annual update course or attend an ISBA National Conference. The CSBA professional designations require testing and achievement of a passing score of at least 70% with a demonstrated ability to analyze and consult on numerous business enhancement issues; then, and only then, will the member be awarded the professional designation of CSBA.

## **Member: National Equipment & Business Builders Institute**

- NEBB Institute Promotes A Mission Statement That Is Clear And Concise.
- At the NEBB Institute, We Abide By The Highest Standard Of Excellence in The Industry.
- NEBB Institute adopts and complies with the regulations and ethics rules of the Uniform Standards of Professional Appraisal Practice (USPAP).
- We endorse and strive to observe the highest standards of professional ethics to preserve the public trust inherent in the professional appraisal practice.
- The Institute provides initial and monthly comprehensive education, on-going support, a dynamic international network, and certifies professionals in the art of machinery/equipment appraisal and brokerage.

**Owner of Cunningham Group Inc:** Started business in April of 1991

- **Conducted Machinery and Equipment Appraisals**  
Construction Equipment, Well Drilling Equipment, Restaurant Equipment, Heavy Duty Trucks, Agricultural Equipment, Tanning Business, Automotive Shop Equipment, Printing Equipment, Power Sports Dealerships, among others.
- Involved in the listing, valuation, and sale of many businesses in eastern Washington.

### **Washington Real Estate Broker**

I have been a Washington Real Estate Broker for twenty-one years. As a broker I am required to complete thirty-three hours of continuing education every two years. These education classes include real estate finance, real estate law, real estate brokerage, real estate appraisal and real estate ethics.

### **Additional Qualifications and Licenses**

- Have been certified as a Master Electrician in Montana
- Have been certified as a Journey Level Electrician in Washington State.
- Instructor for apprentice electricians in trade school
- Previously owned and operated an electrical contracting company
- Previously owned and operated a wholesale distribution company
- Previously owned and operated a construction remodel company.

### **Lending Institutions that we have performed equipment appraisals:**

- Intermountain Community Bank
- Bank of Fairfield
- Bank CDA
- Spokane Teachers Credit Union
- Washington Trust Bank
- Banner Bank
- US Bank

We have also performed equipment appraisals for individual businesses.